# The FBE International Contract Competition





llustre Colegio de la Abogacía de Bizkaia Bizkaiko Abokatuen Elkargo Ohoretsua



ILUSTRE COLEGIO DE ABOGADOS DE MADRID

# Bilbao, 10<sup>th</sup> and 11<sup>th</sup> of June 2022

# Terms and Conditions of the "International Contract Competition"

### 1. Definitions

The following terms shall have the following meaning:

- 1) FBE means the European Bars Federation (Fédération des Barreaux d'Europe);
- Jury means a committee of lawyers, appointed by the Coorganisers Bars, whose task is to select the Finalists of the Competition and the winners, who will be awarded the prizes in accordance with point 7 of these Terms and Conditions;
- 3) Finalists means the people mentioned in point 6 of these Terms and Conditions;
- Competition means the "International Contract Competition", co-organized by the Bilbao Bar Association and the Madrid Bar Association under the patronage of FBE;
- 5) Participant shall mean any individual person or team who participates in the Competition in accordance with points 5 and 6 of these Terms and Conditions.

# 2. General overview of the Competition

The FBE International Contract Competition (the Competition) is an educational event in which young lawyers from different jurisdictions meet each other to simulate a commercial contract case.

The basis for the Competition is a commercial contract case that contains a situation, focused on a digital business, concerning the conditions of partners that would like to cooperate. Young lawyers (national "law firms" - "teams") from different jurisdictions form teams and negotiate the contract.

The goals of the Competition include building relations between lawyers from different jurisdictions and enhancing international cooperation skills in the field of law.

The Competition consists of two rounds:

- 1) Case 1 (1<sup>st</sup> day of the Competition),
- 2) Case 2 (2<sup>nd</sup> day of the Competition).

## 3. Organizers \_\_\_\_\_

The Co-organisers are the Bilbao Bar Association and the Madrid Bar Association. The first prize will be awarded by the FBE.

# 4. Language of the Competition \_\_\_\_\_

The Competition will be conducted in English. The negotiations shall be prepared in English.

# 5. Teams, application, and participation \_\_\_\_\_

The Competition is addressed to young lawyers from the FBE Members Bars.

Each FBE Member Bar can send up several participants. The application shall be individual.

The teams will be appointed by the Co-organisers Bars.

The participants must be lawyers, attorneys at law, advocates, or trainees under 35 years of age, admitted or called to one of the bar associations under the FBE.

Applications for the Competition are to be filled on the official form and send via email to the Hosting Bar by the 30<sup>th</sup> of May 2022, to Mrs. María Begoña Angulo, e-mail address: <u>cri@icasv-bilbao.com</u> and copy to the International Relations Department of the Madrid Bar Association, e-mail address: <u>internacional@icam.madrid</u>

Participants will take part in the contest; however, the Co-organisers Bars will make a selection to provide an international character to the Competition and form international negotiating teams.



## 6. Competition

Competition lasts 2 days. One contract case a day.

The Co-organisers Bars will form teams into negotiating pairs. Each team will represent its client based on the scenario presented in the case.

The negotiation meetings will take in Bilbao.

The course of the Competition:

#### a) The case

Teams receive a case two weeks before the Competition. Teams are expected to prepare for the Competition "as it is in real life" and are only responsible for their preparation. At this stage, the participating Bars may provide their participants with educational and training support. The participating teams shall inform the judge regarding the preparation work and invite him/her to any internal meeting organized and held by the team members.

The case will have different information for each team (i.e., team A will be representing a software developer, and their case will include important information concerning the developer; team B will be representing a startup and their case will include information concerning the start-up).

#### b) The Competition days

Teams meet their counter partners, negotiate, and prepare the final version of the contract.

Each day teams will have 4 hours to negotiate and prepare the final version of the contract.

The goal for the teams for each day is to prepare and submit the contract. It is possible that not the whole contract is negotiated. In this case, teams submit the part of a contract that was agreed upon by the time of the end of the Competition day.

#### c) Questions and interpretations of the case

A case always leaves room for interpretation. Teams may interpret the case themselves, but it is suggested to turn to a judge to solve raising questions.

#### d) Recording and transmission of the Competition

The Competition may be recorded and used for educational purposes.

#### e) Judgement

The panel of judges consists of up to 10 judges, depending on the participation.

The Co-organisers Bars will provide judges.

The Bar sending a participant may also appoint its own judge (optional).

Judges assess teams taking into account the skills of the teams' members that are important for international commercial lawyers.

#### f) The winners

The winner of the Competition will be the team, not the individuals.



# 7. Prizes and costs

- 7.1. The team winner of the first prize will be represented by one of its participants in the next FBE Congress where the winner will receive a special prize from the FBE's board.
- 7.2. The Co-organisers Bars cover costs of:
  - Software infrastructure for the Competition,
  - Press service.
  - The President of Hosting Bar Award.
- 7.3. Participating Bar covers:
  - Team preparation.

### 8. Announcement of the results

- 8.1. The Jury shall announce the results after the second case has been completed.
- 8.2. The results will be published in the communique of the Bilbao Bar Association and the Madrid Bar Association, as well through the information channels of the FBE.
- 8.3. Each prize referred to in point 7 of these Terms and Conditions may be awarded only to one Team unless the Jury decides otherwise.

# 9. Contact details

Any questions concerning the Competition should be directed to:

- Bilbao Bar Association.
- E-mail: cri@icasv-bilbao.com
- E-mail in CC: internacional@icam.madrid





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# **Application Form**

Please submit filled Application Form to Mrs. María Begoña Angulo till 30th of May 2022.

E-mail address: <u>cri@icasv-bilbao.com</u> and copy to the International Relations Department of the Madrid Bar Association, e-mail address: <u>internacional@icam.madrid</u>

The Bar	
Participating Bar	
Contact Person in the Bar	
Phone (International Format)	
E-mail	

The Team	
Team Name	
Team Member 1 (Contact Person)	
Phone	
E-mail	
Team Member 2	
Phone	
E-mail	
Additional notes	